

The eggshell finish is the least shiny but I would compare it to a satin finish in other products. There are no extra steps. It goes on just like regular latex paint. It is more difficult to clean up but with carpet being replaced it should make that less of an issue. As far as touchups go I have touched up spots a couple places and like any paint it seems to depend on the situation. Almost always the original paint the job was done with will work really well so it's good to keep a couple extra gallons from any large paint job if possible.

On Mon, Jun 24, 2019, 11:33 AM Mary Morgan <[marym@hisgoodnews.com](mailto:marym@hisgoodnews.com)> wrote:

What about the look of it? Is it shiny? What happens when it needs to be repainted? Does it require special steps?

Mary

**From:** Dan Nichols [mailto:[dan@bfbpaintinginc.com](mailto:dan@bfbpaintinginc.com)]  
**Sent:** Monday, June 24, 2019 10:55 AM  
**To:** Mary Morgan <[marym@hisgoodnews.com](mailto:marym@hisgoodnews.com)>  
**Subject:** Re: Estimate for painting hallway and rooms

Hi Mary,

The pros are that once it dries properly it is much more durable and will last longer. It is designed to be able to take contact better than standard paint. One con is the cost of the product as mentioned in estimate. It is slightly more difficult to apply but I don't figure that into the cost of labor because it's such a minimal difference. It also has a stronger smell while it is being applied but not nearly as bad as 2 part epoxy that most people think of with using epoxy. All water based paint takes a 14-30 days to really harden but if you are able to keep people/ furniture ect. away from the water based epoxy on walls for 14 days it will be fully cured and very durable.

It is also know as pre-catalyzed epoxy or 1 part epoxy which makes it much less potent.

If you have any other questions please let me know.

Thanks, Dan

Hi Dan,

Thank you for the estimate. Tell me more about the pros / cons of epoxy...

**From:** BFB Painting, Inc. [mailto:[quickbooks@notification.intuit.com](mailto:quickbooks@notification.intuit.com)]  
**Sent:** Friday, June 21, 2019 9:19 AM  
**To:** [marym@hisgoodnews.com](mailto:marym@hisgoodnews.com)  
**Cc:** [office@bfbpaintinginc.com](mailto:office@bfbpaintinginc.com)  
**Subject:** Estimate for painting hallway and rooms

Mary,

Here is the estimate. This is for painting everything we discussed 2 coats to be a new color. The bottom line includes standard paint but some churches/ schools like to use epoxy for more durability and that would add about \$12.50/ gallon to materials cost. Reception is included but is itemized so you can see it separately.

Thanks for your business  
Dan, BFB Painting, Inc.